



TERHUNE ORCHARDS NEWS

Trenton Farmers Market
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WINTER 2020-2021

Reach Out to Loved Ones Near & Far with Terhune Gift Boxes and Baskets

This holiday season share the local flavors you love by giving Terhune Orchards gift boxes and baskets full of crisp apples, our homemade baked goods, wines from our vineyard and other delectable gourmet foods. While we may not be able to travel to visit, we can give a special gift of New Jersey. We have a variety of delicious options for all budgets which make it easy to share a Taste of Terhune with friends, family, clients and co-workers across the country or right here in town.

Our gift boxes and baskets come in several sizes for all of your gift giving needs. Choose an option that is perfect for a favorite teacher, business acquaintance, office staff, a relative or anyone that you want to feel a little extra special during the holidays. Our unique Taste of New Jersey boxes and baskets include gourmet food items made here in The Garden State. These fantastic edible gifts may include Jersey Fresh honey, organic NJ popcorn, local chocolates, in addition to an assortment of our apples and goodies from our bakery.

The Terhune Orchards Apple Box and Terhune Orchards Sampler Box are great for sharing holiday cheer with anyone on your list. They contain our most popular apple varieties and baked goods made fresh here in our bakery. For our gift baskets, a rustic basket is hand packed to order with options that include our

apple butter, fruit breads, made from scratch cookies, brownies, crackers, cheese and other sweet and savory treats that are sure to please.

For wine lovers, we have baskets that include a bottle of your choice of our award winning wines made from grapes grown here in our own vineyard. Gift items that include wine can be picked up at the store or delivered locally.



Trays of our holiday cookie assortments and decorated gingerbread houses or kits are also great options for shipping. Don't miss a gift of jams and jellies gift baskets.

We carefully pack our gift boxes and ship them nationwide. Gift items that include wine can be picked up at the store or shipped to addresses in New Jersey and Florida. All of our gift baskets and boxes can be pre-ordered. All of our gifts are hand packed for each order. We provide old fashioned, top-notch customer service by making local deliveries to homes and businesses in the Princeton and Lawrenceville area. Gifts can be picked up at the farm store, delivered locally or shipped nation-wide.

Terhune Orchards unique gifts are perfect for sharing a taste of New Jersey. Place orders easily either online at www.shop.terhuneorchards.com, in person by visiting the farm store to see our gift display, or calling us at (609) 924-2310.

A Community Farm

By Pam Mount

When Gary and I returned home to Princeton after 3 years on a small island serving in the Peace Corps, we thought we wanted to continue working together. After living in the suburbs of Doylestown, PA for a few years we were ready to give up on living in the suburbs.



Reuwai, Pam, Tannwen, and Gary

Lucky for us it happened that Terhune Orchards was for sale- then a small 55-acre farm growing apples, peaches, a few pears and made apple cider. Another lucky factor was that Gary grew up on an apple farm, Mount Farms, in West Windsor, though he really didn't know much about farming- he did know how to work! Another lucky factor is the banks agreed to loan us the mortgage money- all of it! So, after 6 months of working on the details we and Reuwai, then 3 years old, moved into a garage Gary built since the owners were not ready to move out. So began a journey, a family business, a community "treasure". One experiment of what might be possible. We learned later that no one had bought a farm to actually farm in Mercer County for 20 years- you were supposed to develop land, not farm it. But we loved this land and were very determined to farm and raise our children here!

Now that we have expanded the farm to 200 acres and permanently preserved all the land- increasing the production of 3 crops to over 50 with our store open year-round and a new winery and tasting room to the business too. Our daughter, Tannwen, returned to the farm in 2003 to help with marketing, education programs, events too, and Reuwai returned in 2015, both with wonderful husbands (teachers) and 3 children each who are the joy of their grandparents!

So how does it happen, in these difficult times, to bring families together- prosperous and happy? Yes, we were lucky, but also our core of building a community business important to many families over the years and valuing above all else the talent and skill of our children and grandchildren and our staff and their families.

Through the pandemic we have kept all our families working and all our staff working. We have strived to a bring stable supply of food and fresh fruits and vegetables to our community who continue to call Terhune Orchards their "farm".

Thank you to all our loyal customers who have been so flexible as we have changed and adapted over the last few months. You are all family to us. Stay safe and well!

Trim your home for the Holidays with Trees and Wreaths

In December our farmyard turns into a winter wonderland full of freshly cut trees, wreaths and greenery. Choose a fresh cut tree from 4 foot sized all the way up to extra large ones for a grand display. All Douglas fir trees, which have soft needles, a wonderful aroma and sturdy branches that can hold your heaviest ornaments.

Our fresh wreaths of boxwood, Douglas fir or mixed greens are wonderful way to liven your door. Specially decorated wreaths available. Pam Mount is know for her Williamsburg style wreaths. Adorn your home with special holiday baskets filled with greens, holly and seasonal decorations. Wreaths and festive greens may also be ordered online for pick-up or delivery.



Holidays with Terhune: Pies, Crisp, Apple Cider and More!

Terhune Orchards has all the local, fresh and delicious trimmings for your holiday meals. Make your family's favorite side dishes with our hearty winter greens, brussels sprouts, apples, butternut squash, cheese pumpkins and more - fresh from our fields and orchards. Our fresh cranberry relish, apple sauce and salsa make great starters and farm fresh additions. Our freshly pressed apple cider chilled or hot. Complement your meal with a selection of Terhune Orchards own red, white and fruit based wines.



Pie may be the most important item on the holiday table. Every family member has a favorite pie or two. Terhune Orchards bakery freshly bakes over fifteen kinds of pies and crisps during the holiday season. Choose from pumpkin, apple, pecan, blueberry, cherry and many more traditional flavors. Place your holiday pie and crisp order in advance to ensure your family has exactly what you want for your holiday desserts. This season, orders must be placed online by 5pm the day before pick-up at www.terhuneorchards.com/shop

Terhune's bakery is busy making more than a dozen seasonal favorites that are perfect for gift-giving, sending, holiday dinners, and of course eating! Our bakers will be busy making specially decorated holiday sugar cookies and decorated gingerbread. Our classic gingersnaps, snickerdoodles, chocolate chip, chocolate shortbread, and chocolate crinkles will satisfy any chocolate lover. Fruit lovers will enjoy our Linzer tarts, thumbprints, apple newtons, oatmeal raisin and lemon drops. Our Russian tea cakes, almond crescents and shortbreads are perfect to have on hand when friends drop over unexpectedly during the holidays.



Send Corporate Gift Baskets and Boxes from Terhune Orchards

Share holiday cheer with your business colleagues and employees with unique gift baskets and gift boxes from Terhune Orchards. Our samplers include apples from our orchard, fresh baked goods, chocolates, cheese and locally made gourmet foods. During these times of remote workplaces and Zoom conference calls, send your staff and clients a unique gift of thanks. Available in several sizes, we have the perfect gifts to show your appreciation for a job well done and their dedication during uncertain times.

Place your orders online at shop.terhuneorchards.com, in the farm store or call (609) 924-2310. Gift boxes can be shipped nationwide. Gift Baskets can be personally delivered in Princeton and Lawrenceville area.

For details or assistance with orders, call Tannwen Mount at 609-924-2310 or email tmount@terhuneorchards.com.



Gift boxes of cookies make wonderful gifts for coworkers, neighbors, teachers and anyone else you'd like to give some holiday cheer. Available in 1 lb and 2 lb boxes our holiday cookie assortments include seasonal favorites and traditional classics. Perfect for shipping or local delivery. Cookies can be ordered online or picked-up in the farm store.

Our homemade tea breads and fruit breads are perfect to enjoy during holiday season. We have flavors that appeal to all tastes - apple, cranberry nut, pumpkin, lemon, gingerbread, sour cream, blueberry and many more.

Gingerbread enthusiasts will love our big gingerbread men, gingerbread tea breads and a moist and richly spiced gingerbread cake. We have fully baked, decorated and assembled gingerbread houses and kits to assemble and decorate at home. Choose one to brighten your table or a child's holiday. They are also great for shipping. Our holiday Decorate Your Own Cookie Kits are perfect for little hands. What a great way to bring a special activity into a child's home!

Place your holiday pie, produce and baked goods order online www.terhuneorchards.com/shop



Farm fresh all year round at Terhune Orchards

Here at Terhune Orchards we are open all year around and have our own fresh produce every day. In the early winter, the farm store is filled with our own winter squash, including butternut squash and other winter squash varieties and green veggies such as Brussel sprouts and kale, that will be excellent compliments to your hearty cool weather meals.



When the air becomes cold and the ground begins to freeze, we don't stop growing crops on the farm. We move from working out in the field to being very busy in the heated greenhouses and covered high tunnel hoop houses to keep fresh, locally grown vegetables on your table year-round. We grow greens all year round. Lettuce and baby greens grow in the greenhouses all winter. Tender lettuces keep the dream of spring alive.

We plant crops that don't mind cool weather in the high tunnels in early October, they mature and then we can harvest from the tunnels all winter because the tunnels act as a natural refrigerator. The greens, such as spinach and kale, grown in these protected cool spaces are more tender and often more nutrient dense so we get amazing results. These cold tolerant, vitamin packed greens actually taste sweeter after the weather turns cold.

We are the only farm in New Jersey to have controlled atmosphere (CA) storage so we can store our apples harvested in the fall through to the next summer and still maintain their fresh crispy taste. The CA storage has a low oxygen level so the apples do not ripen and get soft as quickly. (Did you know? We have solar panels covering our barn to help fuel the storage.) You can get our delicious apple taste in not only fresh apples but also apple cider, crisps, breads, and salsa during the entire

Stop by the farm store daily, or our stand at the Trenton Farmers Market on Thursdays-Saturdays, Princeton Farmers Market, and West Windsor Farmers Market.



Terhune in the Time of COVID

By Gary Mount

At Terhune Orchards we are completely turned around by the pandemic — Just like everyone else. I thought you would like an update.

Here are our conclusions so far:

1. *Don't come if you're sick.*
2. *Wear a mask and observe social distance at all times when visiting the farm.*
3. *Wash your hands — We have numerous washing stations.*

Help us to stay safe.

When the first closings were announced, our first thought was to keep ourselves and our employees and customers safe — so hard to do when so little was known. Cleaning, sanitizing, mask wearing, handwashing, social distancing, and fresh air are some of the measures. This last one involved keeping all doors open all day, much to the detriment



of our heating bill in March and April. But we and our customers appreciated the fresh air. As time has passed we focused even more on handwashing, face masks, social distance, and frequent cleaning, especially high contact surfaces. And yes, fresh air.

As a food store, we stayed open and our employees stayed working. Of our 20 or so winter workers, we had two stop working because of their concerns of COVID-19, but the rest stayed and we all learned to be safe. (The two later returned.) As business owners, another big concern was the survival of our enterprise. Would our customers come? Would we sell enough to stay in business. To our surprise, our farm marketing, which is typically slow in March, April, and May, became very busy. We limited our farm store to 6 customers at a time, we started no contact pick up and no contact delivery and ended up having to ask our employees to work overtime and hiring additional staff. People liked to come here.

There are so many things to be done differently. A new feature at Terhune's was an outdoor market on the porch of our winery. Its popularity on the three days it was open, Friday, Saturday, and Sunday, rivaled the farm store. Later in the year — summer and fall — we moved the outdoor market to a big tent. Very



popular. We entered our spring and summer season, planting, harvesting, and caring for our orchards. Normally a busy time, those seasons were more so with the farm markets being so busy. Pick your own of asparagus, strawberries, cherries, and blueberries, as we worked hard to provide a safe location, while selling our farm products. Thanks to all customers for cooperating in COVID safety. Terhune's wine sales have moved outside under tents by the big apple trees. Lots of space and fresh air. Tables are spaced and group size is limited to 6 per table. And the Terhune wine is still great. Disposable glasses are used instead of our Terhune Orchards wine glasses. (I hate that, but maybe next year the Terhune glasses will be back.) We are now seeing that when the pandemic is over we might still like to be in the orchard.

We moved into the fall season; usually our busiest time of year. The question was how to stay safe with larger numbers of customers. Our apple picking changed from sales by the pound, which is too slow and too crowded. Instead customers paid for a bag of apples when entering the orchard and were free to fill it completely. If they wanted more apples, they could buy another bag. At the exit they just showed the bag. Use of personal bags was not be allowed, but there was no weighing and paying at the exit. We required each entrant to purchase a bag, so as to limit the orchard to serious pickers only and reduce crowding.

We got advice for Rutgers Cooperative Extension on doing all these marketing changes and remain determined to provide a safe place for people to enjoy. The fall apple season also featured online ticketing to visit the main farm on the weekends. (not used for the pick your own apples.) We limited the number of tickets sold and reduced crowding. After my efforts over the years to attract more customers, it was strange to devise ways to have fewer, not to mention having less income. The online ticketing did work and

we had a safer farm for our customers to visit and for us to work.

There are many questions about how to conduct our farm business for the rest of the fall and in the winter. We discuss them endlessly at our family meetings once a week and will try to stay flexible enough to meet the challenges.

Celebrate the Holiday Season at Terhune Orchards

Have a festive time while you make a special family outing to choose the perfect Christmas tree and wreath. Warm up by the bonfire with hot chocolate and s'mores kits. Bring home Decorate Your Own Holiday Cookie Kits. Take a family photo or photo of your children at our special Holiday Winter Wonderland display. (please maintain social distance from other families as we share this special area)



Let Terhune Orchards help with all your holiday shopping. We have a unique selection of gift baskets, all made with Terhune Orchards fruit, baked goods, and even wine — perfect for anyone on your list! Gift baskets and boxes will be on display in the farm store. Place your orders early to ensure delivery in time for the holidays.



Fragrant Flowers Brighten Winter Days

Pam loves growing fresh flowers, even in the heart of winter. During the late fall she plants thousands of flowering bulbs looking ahead to the winter days when we all need a burst of color and fragrance. Pam coaxes them into bloom in the greenhouse months before they appear outdoors.




All winter and early spring, look for vibrant colored tulips, bright yellow daffodils, grape hyacinths, paper whites and tete-a-tetes, mini daffodils in the farm store. In February, elegant freesias begin perfuming the air. Bring a hint of spring and a sign of warmth and hopefulness into your home.


8:20

Do you geocache?

Download a geocaching app and find the three hidden geocaches at Terhune Orchards. Be sure to mark on the app the ones you find and leave a message.



Geocaching®
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Calendar of Events

Farm Store & Barn Yard Open Daily All Year

Tuesdays 11 a.m.: Story Corner with Elaine Terhune Facebook Live	December 5: Virtual Wine Tastings at 2 p.m.	January 9: Virtual Wine Tastings at 2 p.m.
November 3: Thanksgiving Pie Orders Begin	December 5, 6: Celebrate Holidays on the farm	February 6: Virtual Wine Tastings at 2 p.m.
November 26: Farm store open	December 24: Christmas Eve close at 2 p.m.	February 13, 14: Valentines Wine & Chocolate Weekend 12 – 5 p.m.
Thanksgiving Day: 9 a.m. to 12 p.m.	December 25: Merry Christmas — Farm Closed	March 7: Pruning Class with Gary Mount 1-3 p.m.
November 27, 28, 29: Holiday Decorating – Christmas Trees & Wreaths	December 31: New Years Eve close at 2 p.m.	April 3, 4: Bunny Chase Farm Festival, 10 a.m. – 4 p.m.
	January 1: Happy New Year — Farm Closed	



More details on all events at www.terhuneorchards.com

Event updates subject to change due to weather & COVID conditions please check website

Farm Store, Barn Yard & Farm Trail: Open to the public daily all year
Winery and Tasting Room: Open Fri-Sun 12 p.m. – 5p.m.

Season's Greetings

As we celebrate this holiday season, we are grateful for all the joys and blessings of family and community. We truly appreciate your patronage, loyalty, and friendship. Please accept our warmest wishes for a holiday season full of joy. Best wishes for a happy, healthy and prosperous New Year.

—The Mount Family and the Staff of Terhune Orchards



A Toast of Local – Terhune Wines

Make the winter and holiday season extra special with wine pairings from Terhune Orchards Vineyards and Winery. The award-winning red, white and fruit wines crafted from our own vineyards and orchard are the perfect complement for holiday meals as well as just to toast with by a warm fire. We suggest our winter whites to serve with roasted turkey at Thanksgiving or to enjoy sitting around the fire this season. Cold Soil White, our semi-sweet white is fruity with a hint of pear and cloves and has wonderful floral aromas. Our Cranberry Wine is a natural fit for the holiday season. Vidal Blanc and Farmhouse White, two of our dry white wines are smooth with hints of citrus well suited for every dish or just on its own. Another popular holiday choice is our Apple Wine, made from our fresh apple cider. This New Jersey Wine Competition award winner pairs well with our cheese plates as well as turkey.



Get cozy in front of a crackling fire and heaters with a glass of your favorite wine while visiting our outdoor winery, as weather permits. Spice up your visit by trying a cup of hot mulled wine as you unwind in our open orchard. Terhune Orchards Vineyard and Winery is home to more than 14 award-winning varieties of red, white, and fruit wines carefully crafted right on our estate. Visit www.terhuneorchards.com/wine-tastings for winery

reservations and details.

For the safety of all, masks are required everywhere on the farm unless you are seated at a table. Our bottled wines are available every day in the farm store, at the Trenton Farmers Market, and online at terhuneorchards.com.

Include Terhune wine in a gift basket this season, what a perfect local gift to give!

Virtual Wine Tastings

Join us during the colder months for virtual wine tasting from the comfort of your home!



December 5 at 2 p.m.

January 9 at 2 p.m.

February 6 at 2 p.m.

Each tasting will feature a trio of wine, Terhune Orchards wine glasses, virtual guided tasting program with Terhune Orchards wine maker, owner and staff. Pick-up or have your wines delivered locally. See www.terhuneorchards.com/winery-events for details and registration.

Interested in private virtual tasting for your friends, family or co-workers, email Tannwen at tmount@terhuneorchards.com

Healthy Shopping Made Easy

The Terhune Orchards Farm Store is continually stocked with fresh fruits and vegetables, milk, cheese, meats, homemade baked goods, pantry items, flowers, wine, and much more. Open daily all-year, we are dedicated to providing a safe shopping experience so you can avoid congestion and lines found at grocery stores. At Terhune Orchards, we grow over 50 different crops and make many value added product in our bakery along with our homemade baked goods and fresh apple cider. We also source from local farms for produce that we do not grow and from small businesses for food items in efforts to provide a full shopping experience and support our community.



We offer the ease and convenience of contactless, porch-side pickup or local delivery. Place your orders by 1pm for same day pickup or by 7am for same day delivery. Terhune's expertly trained staff will deliver your fresh and healthy order directly to your car or house door. All items and prices are posted on our website for easy, online ordering: terhuneorchards.com/shop or you can call (609) 924-2310 to speak with someone in person. (Note: Holiday week order cut off time is 5pm day before)

Please wear a mask while visiting our farm and observe all social distancing measures. We limit customers in the farm store to 6 at a time to and adhere to CDC cleaning guidelines. We encourage increased fresh air flow and one-way traffic by leaving our doors open for shoppers. Hand washing sinks are available, and we urge customers to use before and after entering the store.

Our farm store isn't the only place to find our bountiful produce, baked goods, and apple cider. Look for us at the following locations: Princeton Farmers Market, West Windsor Farmers Market, and Trenton Farmers Market, Thursdays–Saturdays.

For over 45 years, we have practiced high standards of quality and safety, and remain committed to doing so now more than ever.



Tune into Story Corner

Tuesdays 11 a.m. – Terhune Orchards Facebook Live

Our wonderful education director, Elaine, will join us live ever Tuesday with new stories and views of life on the farm! See stories www.terhuneorchards.com/read-pick-program

